

## DynaBil Industries Inc. (Fund III)



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### Transaction Summary:

Initial investment date: 3/15/2006

Status: Active

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**Company Description:** DynaBil manufactures precision sheet metal components and assemblies for the aerospace industry, and is headquartered in Cocksackie, NY. These components are then sold to larger integrators and platform manufacturers in the production of military and commercial aircraft. The Company has a solid reputation for its high quality products, diverse manufacturing capabilities, and superior level of customer service.

**Investment Strategy:** Leverage the company's strong status as a second-tier supplier in the aerospace industry and participate in a rapidly growing market. Utilize DeltaPoint's capabilities and experience to help manage growth from an operating and financial standpoint.

**Transaction Description:** Dynabil was acquired from the company's two primary owners in a change of control transaction.

**Other investors:** HSBC Capital (USA), Management.

**Value Enhancement:** Recruited professional management team to facilitate transition from prior owners and participated in a strategic planning process that identified relevant customer platforms and outlined a method to manage accelerated organic growth. Engineered financing of an on-going facilities expansion to accommodate needed additional capacity for value-added assembly.

**Achievements** Substantially increased revenue and EBITDA; Established the company as a go-to supplier for a number of premium platforms in the aerospace and defense industry; refined company's corporate governance practices.

